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Course title: INTERNATIONAL CONTRACTS

ECTS credit allocation (and other scores): 7

Semester: autumn

Level of study: ISCED-7- long-cycle programmes (EQF-7)

Branch of science: Social sciences

Language: English

Number of hours per semester: 30

Course coordinator/ Department and e-mail: Adrianna Szczechowicz, PhD/ [adrianna.szczechowicz@uwm.edu.pl](mailto:adrianna.szczechowicz@uwm.edu.pl)

Type of classes: classes

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#### Substantive content

##### 1. Introduction: What is contract?

- Setting context: what is contract?
- Is contract a fundamental instrument of international business relations?
- What law governs an international contract

##### 2. Introduction to conflict of laws

- What is a conflict of laws
- Jurisdiction rules for international contracts
- Sources of domestic law relating to the conflict of contract laws
- Sources of international law relating to the conflict of contract laws
- Unidroit Rules
- Lex Mercatoria
- Incoterms
- Soft law and trade usages

##### 3. Choice of law and international arbitration

##### 4. International Contract of Sales

- United Nations Convention on Contracts for the International Sale of Goods
- Sphere of application
- Formation of the contract
- Obligations of the seller
- Obligations of the buyer
- Provisions common to the obligations of the seller and of the buyer
- Case study



## 5. The United Nations Convention on the Use of Electronic Communications in International Contracts

- Legal recognition of electronic communications
- Form requirements
- Time and place of dispatch and receipt of electronic communications
- Invitations to make offers
- Use of automated message systems for contract formation
- Availability of contract terms
- Error in electronic communications

Learning purpose: The course is aimed to present and discuss most recent legal regulations on international contracts. The special focus will be brought to the conflict of laws regulations." The course will facilitate a solid understanding of legal regulations on business international law.

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On completion of the study programme the graduate will gain:

Knowledge: define the concept and principles of contract law as well as its place in the legal system

Skills: carry out contract law legal transactions independently

Social Competencies: The course encourages students to actively participate in their own and others' learning experience, to undertake collaborative group work and personal research.

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Basic literature: 1. S. Kröll, UN Convention on Contracts for the International Sale of Goods (CISG) : a commentary, Munich 2018

2. F. Bortolotti, Drafting and negotiating international commercial contracts : a practical guide, with ICC model contracts

3. B. Custers et al., A comparison of data protection legislation and policies across the EU, "Computer law & security review" 34 (2018) pp. 234–243

Supplementary literature: Giuditta Cordero-Moss International commercial contracts : applicable sources and enforceability, Cambridge : Cambridge University Press, 2014

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The allocated number of ECTS points consists of:

Contact hours with an academic teacher: 30

Student's independent work: 90